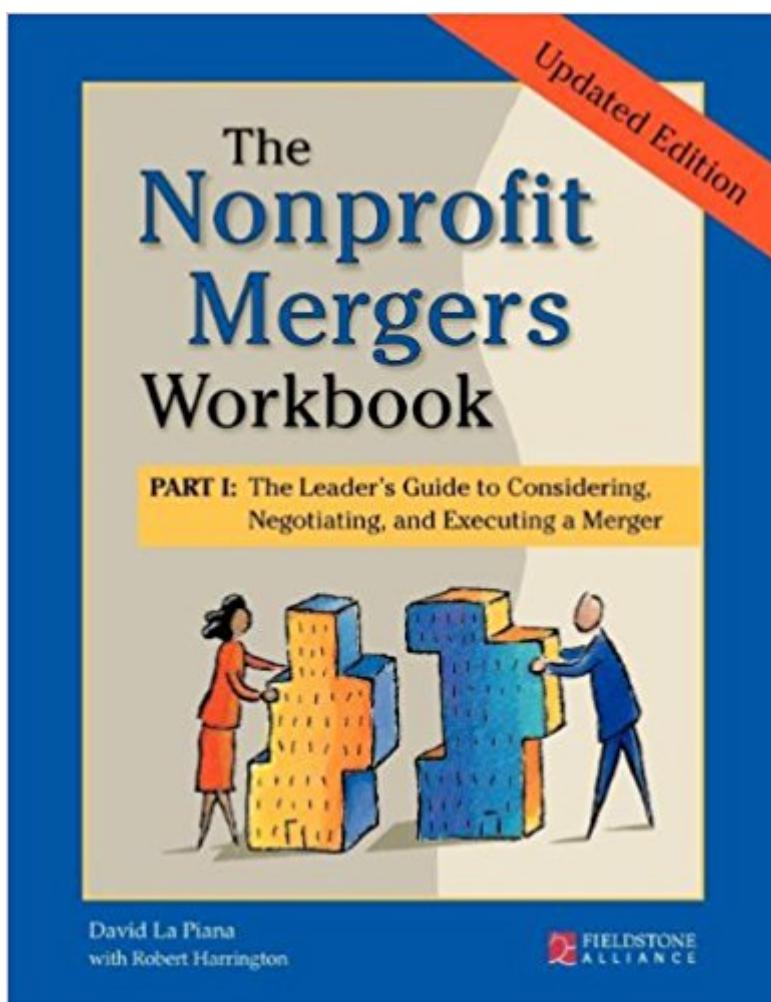


The book was found

# The Nonprofit Mergers Workbook

## Part I: The Leader's Guide To Considering, Negotiating, And Executing A Merger



## Synopsis

Nonprofit mergers are on the rise. Executive directors and board members are discovering the advantages: comprehensive service delivery, better finances, more powerful fundraising, increased market share. Bottom line, mergers make more mission possible. From assessing reasons and readiness, to finding a partner, to negotiating the best path, to budgeting and implementation, author David La Piana guides you through the maze of options with a steady hand. Based on experience with more than sixty mergers, this handbook is the perfect starting point for any nonprofit exploring a possible merger and a basic resource for all nonprofit managers. You'll find: how to decide what kind of structure from collaboration to merger meets your goals; how to know your own motivation and keep your mission forefront; what kind of merger best fits your goals, structure, and financial situation; how to seek merger partners and objectively assess the pros and cons of each; how to manage the boards essential role in merger considerations; how to exercise due diligence and write the merger agreement; how to deal with the rumor mill; what you can do yourself, when to call in attorneys and consultants, and how to select them; typical roadblocks and how to beat them; how to move past old history and build new traditions as you integrate staff, management, boards, systems, and corporate cultures; how to budget for and raise funds to implement the merger; and much more! Full merger case studies, decision trees, twenty-two worksheets, checklists, tips, milestones, an extensive resource section and many samples including the minutes of a completed merger negotiation give you concrete assistance with your own merger plans and implementation. A special chapter written for nonprofit organizational consultants explains their roles and responsibilities in assisting clients interested in merger.

## Book Information

Paperback: 240 pages

Publisher: Fieldstone Alliance; Revised, Updated ed. edition (September 10, 2008)

Language: English

ISBN-10: 0940069725

ISBN-13: 978-0940069725

Product Dimensions: 8.4 x 0.6 x 10.8 inches

Shipping Weight: 1.3 pounds (View shipping rates and policies)

Average Customer Review: 4.6 out of 5 stars 3 customer reviews

Best Sellers Rank: #540,893 in Books (See Top 100 in Books) #129 in Books > Business & Money > Management & Leadership > Consolidation & Merger #634 in Books > Business &

## Customer Reviews

Good basic information. Good examples. Good set of worksheets (although the link to the website for the worksheets no longer works since organization was bought by someone else.) I also bought Part II.

Excellent!

Great workbooks for nonprofits considering or who have decided to merge with another nonprofit. Step by step workbooks, well written. Highly recommend.

[Download to continue reading...](#)

The Nonprofit Mergers Workbook Part I: The Leader's Guide to Considering, Negotiating, and Executing a Merger The Nonprofit Mergers Workbook Part II: Unifying the Organization after a Merger Crafting and Executing Strategy: Concepts and Readings (Crafting & Executing Strategy: Text and Readings) Crafting & Executing Strategy: The Quest for Competitive Advantage: Concepts and Cases (Crafting & Executing Strategy: Text and Readings) How to Form a Nonprofit Corporation (National Edition): A Step-by-Step Guide to Forming a 501(c)(3) Nonprofit in Any State (How to Form Your Own Nonprofit Corporation) Make the Deal: Negotiating Mergers and Acquisitions (Bloomberg Financial) Negotiating on the Edge: North Korean Negotiating Behavior (Cross-Cultural Negotiation Books) Negotiating with Giants: Get What You Want Against the Odds Negotiating with Giants Strategic Restructuring for Nonprofit Organizations: Mergers, Integrations, and Alliances The Ultimate Guide to Nonprofit Fundraising with Crowdfunding: A start-to-finish handbook on how to raise money with crowdfunding (Crowdfunding, Nonprofit ... How to Raise Money, How to CrowdFund) Strategic Planning for Nonprofit Organizations: A Practical Guide for Dynamic Times (Wiley Nonprofit Authority) The Jossey-Bass Handbook of Nonprofit Leadership and Management (Essential Texts for Nonprofit and Public Leadership and Management) Streetsmart Financial Basics for Nonprofit Managers (Wiley Nonprofit Law, Finance and Management Series) NonProfit Crowdfunding Explained: Online Fundraising Hacks to Raise More for Your NonProfit Nonprofit Meetings, Minutes & Records: How to Run Your Nonprofit Corporation So You Don't Run Into Trouble Nonprofit Resources: A Companion to Nonprofit Governance TAKING THE FALL - The Complete Series: Part One, Part, Two, Part Three & Part Four The Executive Director's Guide to

Thriving as a Nonprofit Leader, 2nd Edition The Single Woman's Guide to Becoming a Full-Time RVer: Help for women considering the RV life! Plus, an RV Buying Checklist! (RV Lady's Single Woman Guide Books Book 1) The Art of M&A, Fourth Edition: A Merger Acquisition Buyout Guide (Professional Finance & Investment)

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)